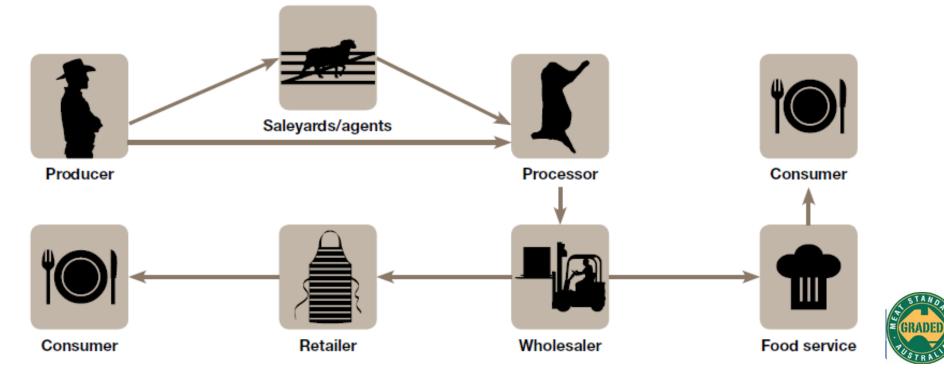


Development of MSA for lamb and sheepmeat

- ["] 1997/98 southern Australian retailer audits
 - ["] Showed 20% of loins were unacceptably tough
- 2000 SMEQ was developed to determine best practice procedures.
- ["] 2007 commercial implementation of MSA

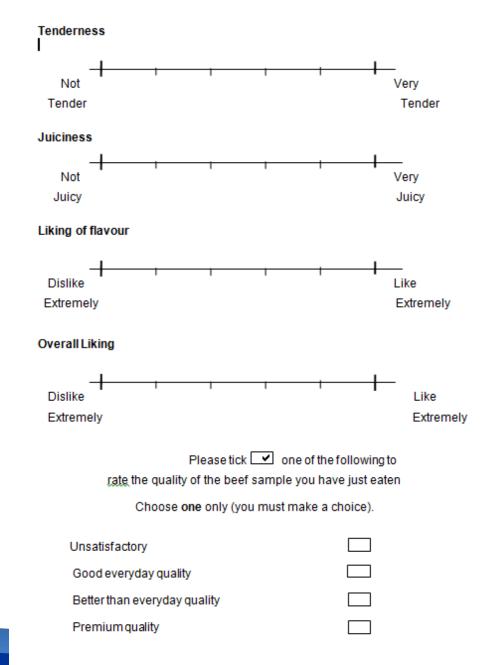


Consumer testing is the foundation of MSA

- 90,000 consumer taste tests
- ″ 9,000 cuts
- ["] 15,000 consumers



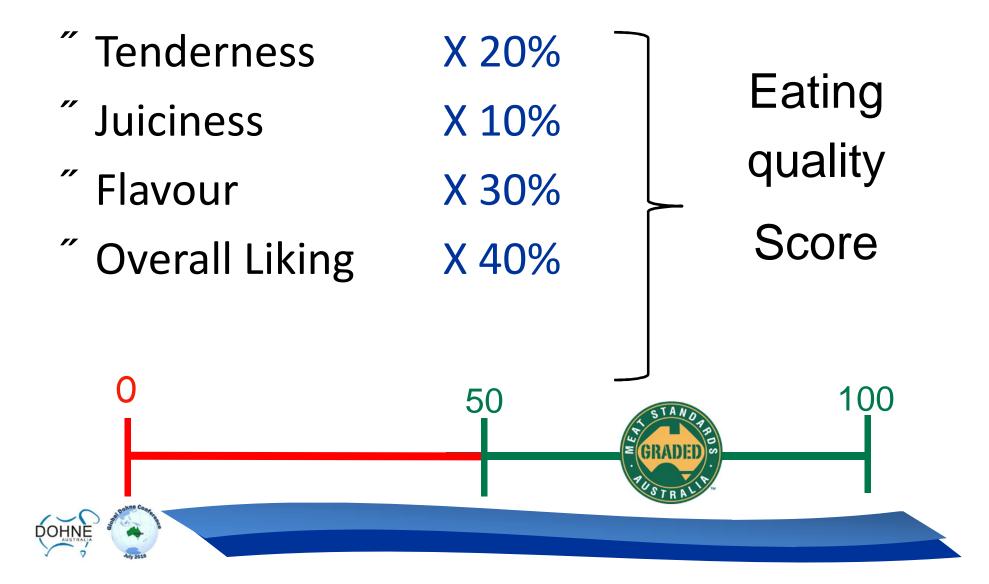
PRODUCT:



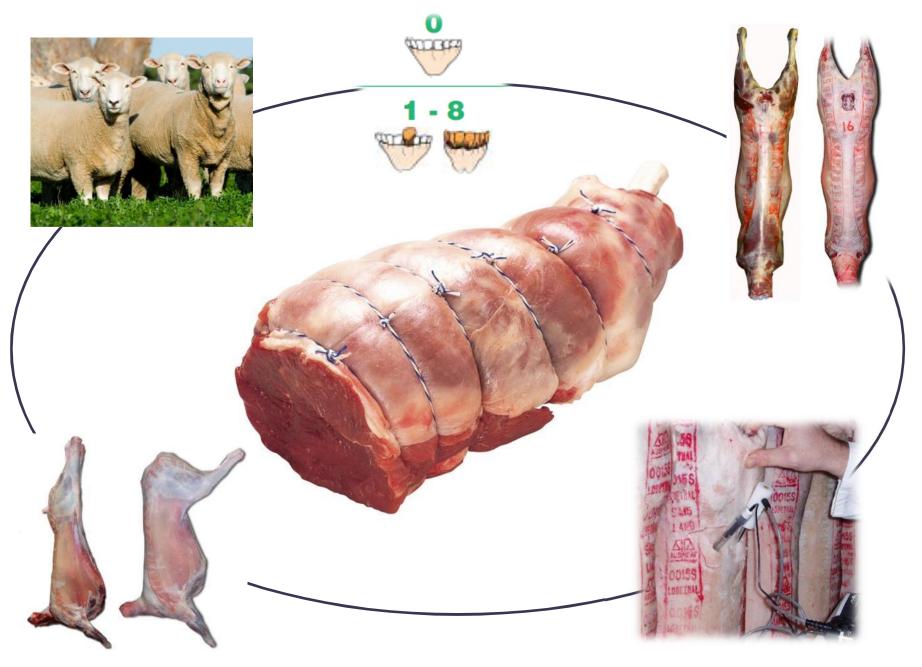




Grades based on sensory analysis



Critical Control Points



In/Out MSA program with cut x cook outcomes

	Lines	DET (LD +	8 AL 177	TON AN -	2	and the second s		and the second second			
LAMB (L) 🗢	HUG	GET (H) 🜒	the second se	TON (M)			-				
СИТ	нам	GRILL	ROAST	STIR FRY	C/ROLE	A CONTRACT				Re-	
Leg Chump / On	4800					and the second second		142 Ale	1. S.	C-45	
Leg 'Easy Carve'	4821						Con P	and the second		and P	10
Leg Chump / Off	4820							ALC: UNK	1000	100	1
Chump	4790					and the second s	1	ALC: Y	11 11	1. 1. 1. 1.	and the
Chop								Contraction of the	- and a		
Hind Shank	5031			S 5				-			
Leg Chump / On (Boneless)	5060				2.1.1	A DE LA CARACTERISTICA DE LA C					
Rolled / Tied						Backstrap	5109				
Topside	5073					Eye of Rack	5153				
Silverside	5071					Forequarter	4972				
Thick Flank (Round)	5076					Square Cut Shoulder	4990	S			
Chump (Rump)	5130					Chop					
Topside (Den)	5077					Shoulder Rack (Frenched)	4739	1 13			2
Outside (Den)	5075					Cutlet					
Knuckle (Round)	5072					Fore Shank	5030			1	
Rump (Den)	5074					Oyster Cut Shoulder	4980				
Loin	4860					Shoulder (Easy Carve)	4994			5 3	
Shortloin	4880					Forequarter (Boneless)	5047			2 3	
Rolled						Shoulder Rolled/Netted	5050				
Noisettes						Neck Fillet Roast	5059				
Chop				1		Eye of Shoulder	5151				
Eye of Shortloin	5150				- 5	Tenderloin	5080				
Rack	4932					Butt Tenderloin	5081				
Rack Cap / On (Frenched)	4756			1		Tenderloin / Butt Off	5082			1.1	
Cutlet						Breast & Flap	5010				
Rack Cap / Off (Frenched)	4764					Neck	5020	No recommended cooking methods			
Cutlet						Spare Ribs	5015				





Current adoption of MSA for lamb

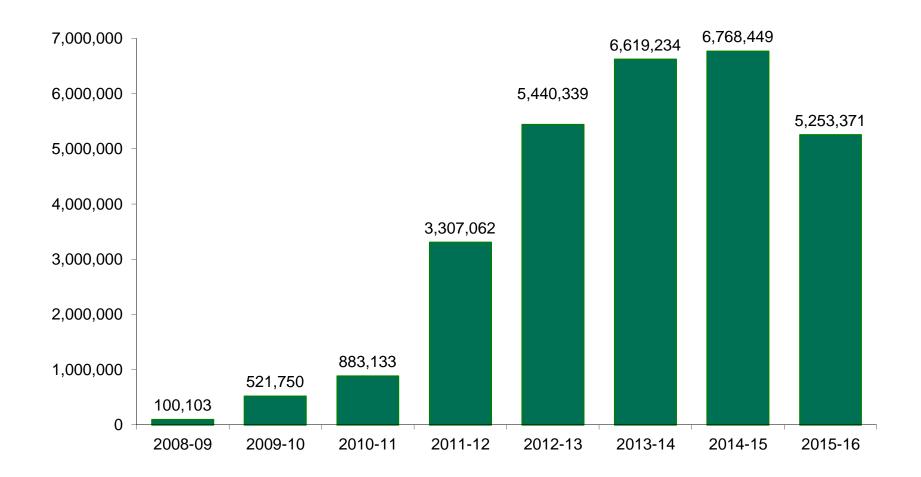


Producers	Processors	Brands		
23,000 (sheep)	19	18 (lamb specific)		

Figures as of 30 June 2016

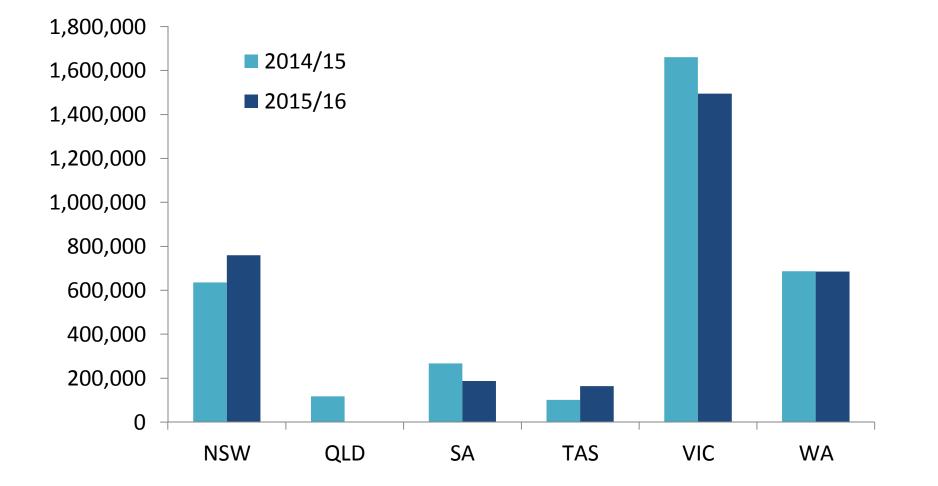


Growth of MSA Lamb



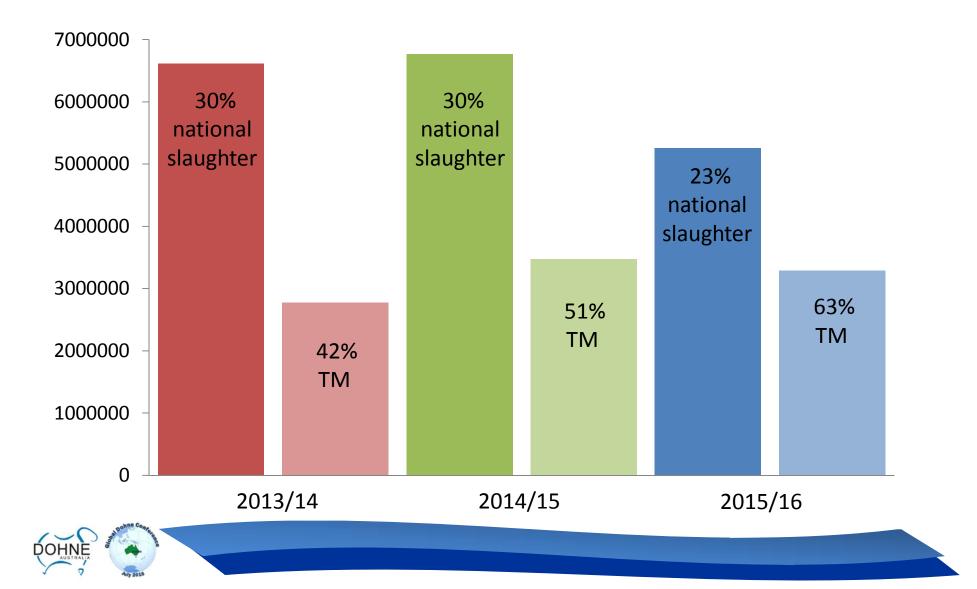


MSA lamb produced in all states

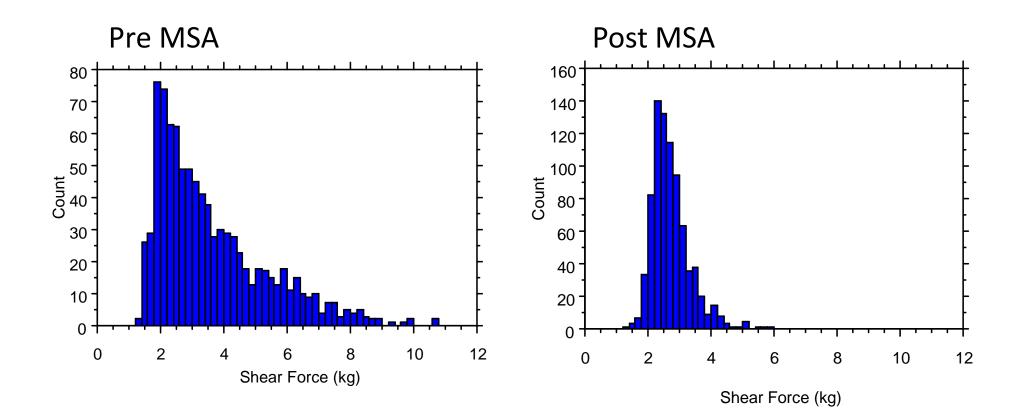


DOHN

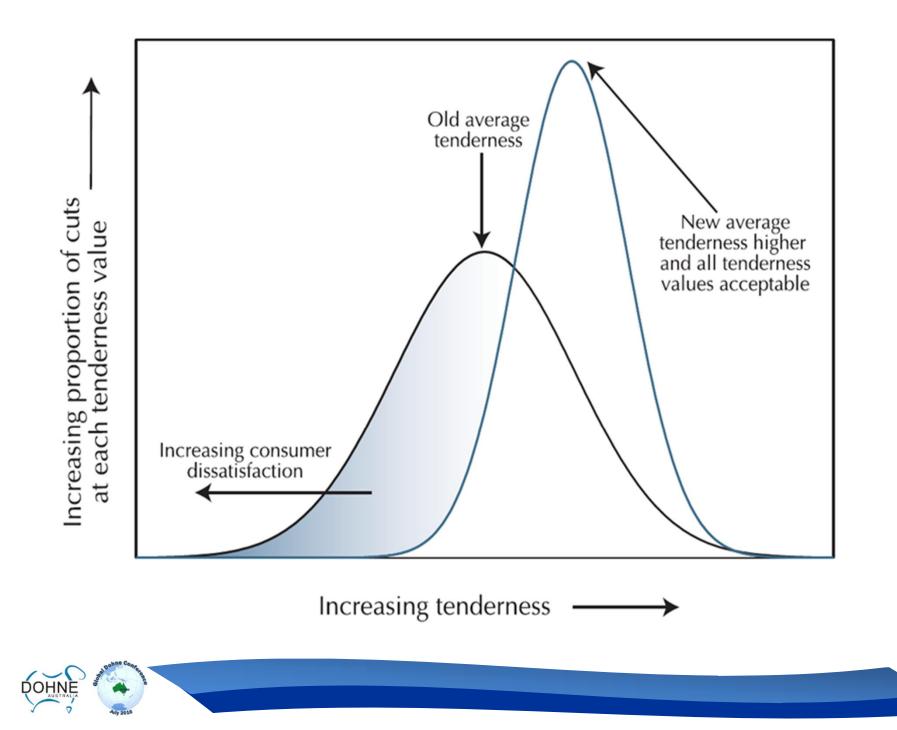
MSA Lamb - brand numbers



Change is possible







Future of MSA

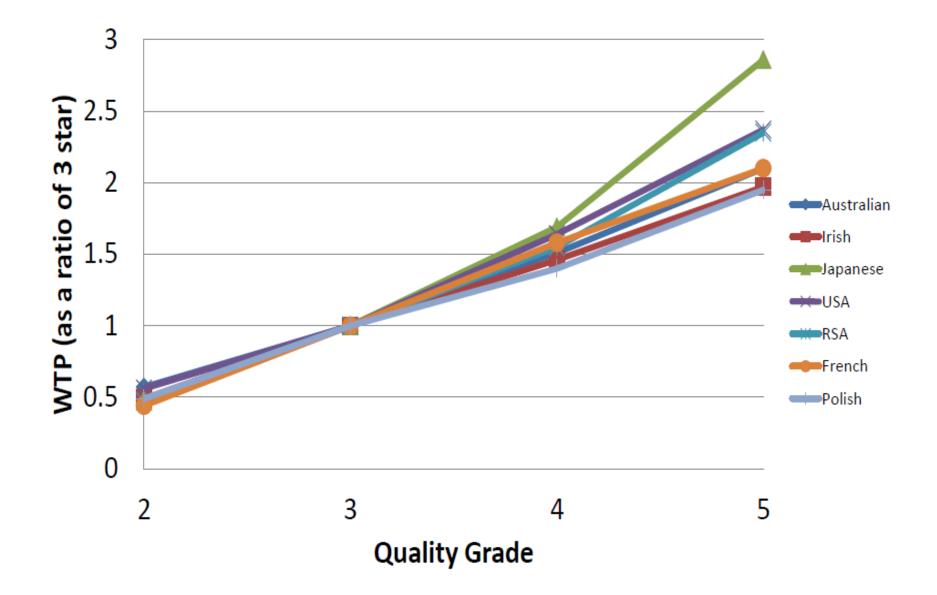


Priorities to 2020

- Shift to global focus
- Öbjective Carcase Measurement
- Cuts based model
- "Value Based Pricing
- Yearling sheepmeat
- [•] Feedback and benchmarking



WTP in other countries



MSA in international markets







EXPORTER GUIDE Guidelines for promoting MSA in export markets



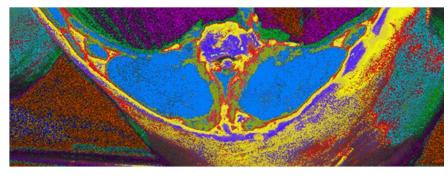




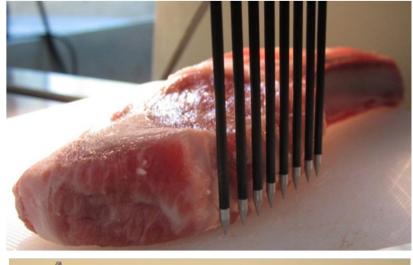
Objective carcase measurement (OCM)

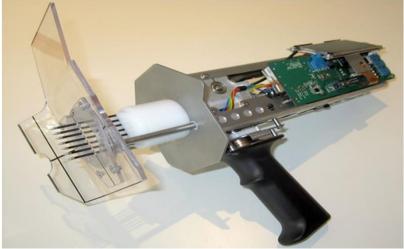
Eye muscle area Meat colour

IMF (marbling scores) Fat colour Subcutaneous fat

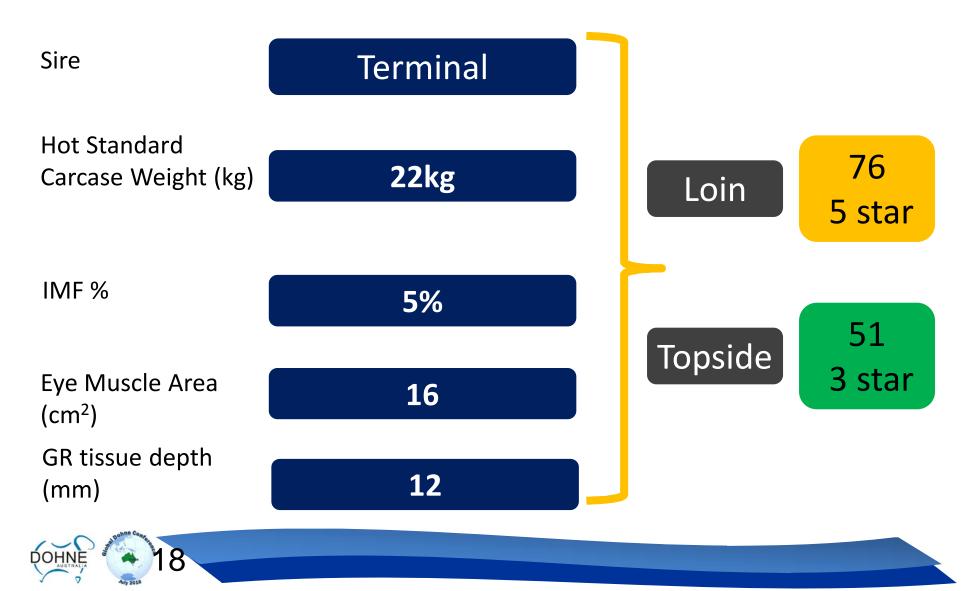




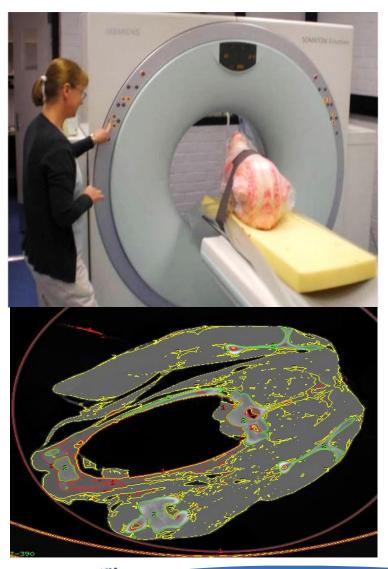




Prototype MSA Cuts Model



Objective Carcase Measurements

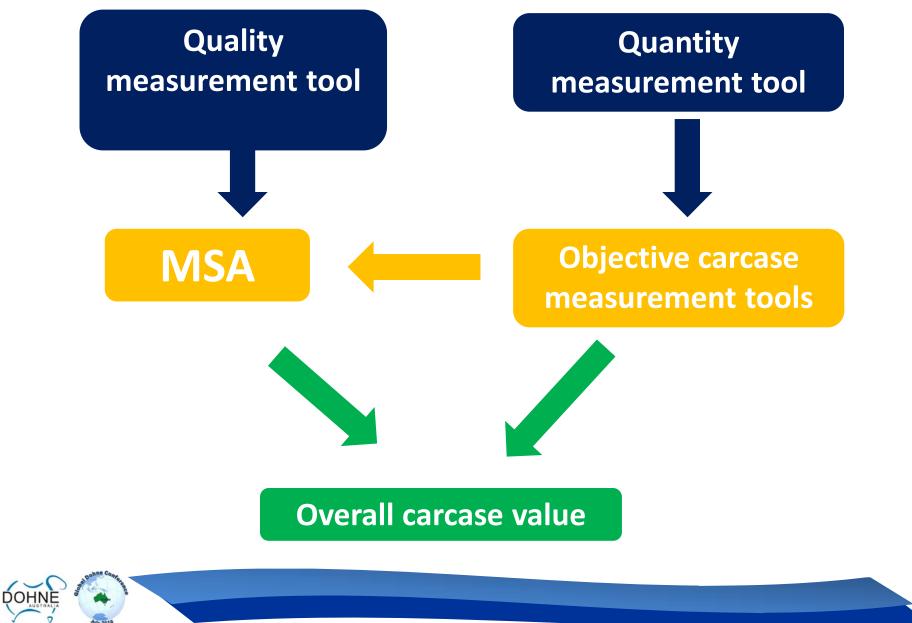








Value based pricing



Yearling Sheepmeat Eating quality (18 to 26 months)

Overall liking score

♦ 1.2 ns

Pannier et al. 2015 ICoMST . Clermont Ferrand



Using data to drive decisions

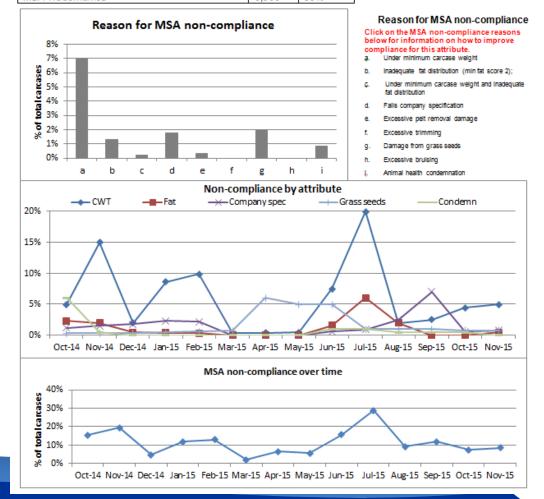
MSA feedback

Include	Plant	equals
Include	Kill date	between

Report: Processor - MSA non-compliance

MSA feedback

morado	1 IGHT	equalo		Digi roccosor
Include	Kill date	between	1 May 2012	2 to 30 May 20
SUMMARY			Number	% of total
Total carcases presented for MSA grading:			12,000	100%
	-	Young lan	nb 0	0
		Lan		85%
		Hogg		10%
		Mutte		5%
Compliant to MSA requirements			10,404	87%
Non-compliant	1,596	13%		
Direct consignr			8,400	70%
Saleyard consig	gnment		3,600	30%
MSA Trademar	6,300	53%		



0239 My Big Processor



Vision

A world leading, consumer focused, eating quality prediction program that improves the demand for and improves the eating quality of Australian beef and lamb